



**SEIBOLD SECURITY**  
FROM EVERY ANGLE.

12 Aqueduct Street, Rochester, NY 14614  
585-546-4990 / Fax 585-546-5651  
Email: [info@seiboldsecurity.com](mailto:info@seiboldsecurity.com)  
[www.seiboldsecurity.com](http://www.seiboldsecurity.com)



**Schedule 84 GS-07F-5699P**

**4/1/2009**

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**General Services Administration  
Federal Supply Service  
Authorized Federal Supply Schedule Price List (March 1, 2009)**

On-line access to contract ordering information, terms and condition, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!, a menu-driven database system. The Internet address for GSA Advantage! is: [www.GSAAdvantage.gov](http://www.GSAAdvantage.gov).

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**Federal Supply Schedule 084 –Total Solutions for Law Enforcement, Security, Facility Management Systems, Fire, Rescue, Special Purpose Clothing, Marine Craft and Emergency/Disaster Response**

**Group 63 – Alarm and Signal Systems/Facility Management Systems, Professional Security/Facility Management Services, Guard Services**

**FSC Class:** R414  
**NAICS Code:** 561621

**Contract Number:** GS-07F-5699P

For more information on ordering from Federal Supply Schedules, visit [www.gsa.gov](http://www.gsa.gov).

**Contract Period:** 4/1/2004 through 3/31/2014

**Contractor:**

Seibold Security, Inc.  
12 Aqueduct Street  
Rochester, NY 14614-1911  
Ph: 585-546-4990  
Fax: 585-546-5651  
Website: [www.seiboldsecurity.com](http://www.seiboldsecurity.com)

**Contract Administration:**

Kelly D'Ambrosia  
12 Aqueduct Street  
Rochester, NY 14614  
Ph: 585-546-4990  
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Email: [kdambrosia@seiboldsecurity.com](mailto:kdambrosia@seiboldsecurity.com)

**Business Size:** Small Business



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## Customer Information

### 1a. Awarded Special Item Number:

246-52 – Professional Security / Facility Management Services

### 1b. Lowest Priced Item

246-52 – N/A (Services)

### 1c. See accepted Price List

### 2. MAXIMUM ORDER GUIDELINE: 246-52 - \$200,000 per SIN/per order

This maximum order is a dollar amount at which it is suggested that the ordering agency request higher discounts from the contractor before issuing the order. The contractor may: 1) Offer a new lower price, 2) Offer the lowest price available under the contract, or 3) Decline the order within five (5) days. In accordance with the Maximum Order provisions contained in the Schedule, a delivery order may be placed against the Schedule contract even though it exceeds the maximum order.

### 3. MINIMUM ORDER LIMITATION: \$100.00

### 4. GEOGRAPHIC COVERAGE: Domestic only

### 5. PRODUCTION POINT: Rochester, NY

**6. BASIC DISCOUNT:** The awarded price list for the GSA Multiple Award Schedule (Mas) Contract is Seibold Security Project Labor Categories and Rates dated 3/1/2009 with a negotiated basic discount of 0%. For calculation of the GSA Schedule price (price paid by customers order from GSA Schedule), the contractor should deduct the 0% basic discount from the retail price and add the prevailing IFF rate to the negotiated discount price (Net GSA price). Currently the IFF rate is 0.75%.

### 7. QUANTITY DISCOUNTS: None

### 8. PROMPT PAYMENT TERMS: 2% 15 Days / Net 30 Days

### 9. GOVERNMENT PURCHASE CARDS ARE ACCEPTED UP TO THE MICROPURCHASE THRESHOLD

### 10. FOREIGN ITEMS: None

### 11a. TIME OF DELIVERY: 30 days ARO

### 11b. EXPEDITED DELIVERY: Per SOW



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**11c. OVERNIGHT DELIVERY:** None

**11d. URGENT REQUIREMENTS:** None

**12. FOB POINT:** Destination

**13a. ORDERING ADDRESS:** Seibold Security, 12 Aqueduct Street, Rochester, NY 14614-1911

**13b. ORDERING PROCEDURE:** For Supplies and Services, the ordering procedures, information on Blanket Purchase Agreements (BPA's) and a sample BPA can be found at GSA homepage ([www.gsa.gov/schedules](http://www.gsa.gov/schedules)).

**14. PAYMENT ADDRESS:** Seibold Security, Inc., 12 Aqueduct Street, Rochester, NY 14614-1911

**15. WARRANTY PROVISIONS:** Standard Commercial Warranty

**16. EXPORT PACKAGING CHARGES:** N/A

**17. TERMS AND CONDITIONS OF GOVERNMENT PURCHASE CARD ACCEPTANCE:** N/A

**18. TERMS AND CONDITIONS OF RENTAL:** N/A

**19. TERMS AND CONDITIONS OF INSTALLATION:** N/A

**20. TERMS AND CONDITIONS OF REPAIR PARTS:** N/A

**20a. TERMS AND CONDITIONS FOR ANY OTHER SERVICES:** N/A

**21. LIST OF SERVICE AND DISTRIBUTION POINTS:** N/A

**22. LIST OF PARTICIPATING DEALERS:** N/A

**23. PREVENTATIVE MAINTENANCE:** N/A

**24a. SPECIAL ATTRIBUTES:** N/A

**24b. SECTION 508:** N/A

**25. DATA UNIVERSAL NUMBER SYSTEM (DUNS) NUMBER:** 07-368-7345

**26. REGISTRATION IN CENTRAL CONTRACTOR REGISTRATION (CCR) DATABASE:**  
Registration Valid until 2/13/2010.



**Seibold Security Project Labor Categories and Rates**  
**GSA Schedule 84 Contract GS-07F-5699P**

**Project Management**

<b>Position / Labor Category</b>	<b>Rate Home</b>	<b>Rate Site</b>
<b>Senior Program Manager</b>	<b>189.41</b>	<b>240.29</b>
<b>Projects Administrator</b>	<b>118.63</b>	<b>136.52</b>
<b>Senior Project Manager</b>	<b>94.45</b>	<b>108.81</b>
<b>Project Manager</b>	<b>76.07</b>	<b>92.69</b>
<b>Project Administrative Assistant</b>	<b>50.38</b>	<b>54.41</b>

**Technical Design and Execution**

<b>Position/Labor Category</b>	<b>Rate Home</b>	<b>Rate Site</b>
<b>Technical Expert – Systems</b>	<b>113.34</b>	<b>125.94</b>
<b>Subject Matter Expert – Systems</b>	<b>107.05</b>	<b>118.63</b>
<b>Senior Systems Engineer</b>	<b>116.37</b>	<b>140.80</b>
<b>Systems Engineer</b>	<b>82.62</b>	<b>103.77</b>
<b>Senior Software Engineer</b>	<b>103.77</b>	<b>116.37</b>
<b>Software Engineer</b>	<b>89.16</b>	<b>103.77</b>
<b>Information Technology (IT) Specialist</b>	<b>78.33</b>	<b>97.48</b>
<b>Senior Programmer/Analyst</b>	<b>89.92</b>	<b>108.05</b>
<b>Programmer/Analyst</b>	<b>64.73</b>	<b>80.60</b>
<b>Senior Software Technician</b>	<b>52.89</b>	<b>64.73</b>



**Technical Design and Execution**

Position/Labor Category	Rate Home	Rate Site
Electronics Engineer	78.33	97.48
User Documentation Analyst	61.46	74.05
User Training Coordinator	58.18	71.03
Technical Documentation Specialist	52.89	63.47
CAD/Graphics Specialist	52.89	63.47
CAD/Graphics Operator	49.87	61.46
Senior Electronics Technician ( < 50 hrs/wk ) ( > 50 hrs/wk )	68.76 55.16	74.05 61.46
Electronics Technician	52.89	61.46
Electronics Assembler	25.44	30.73

**Implementation**

Position/Labor Category	Rate Home	Rate Site
Site Installation Manager	77.33	89.92
Senior Installation Technician ( < 50 hrs/wk ) ( > 50 hrs/wk )	68.76 55.16	74.05 61.46
Installation Technician ( < 50 hrs/wk ) ( > 50 hrs/wk )	63.47 52.89	68.76 58.18
Training Specialist	47.60	63.47



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**Support**

<b>Position/Labor Category</b>	<b>Rate Home</b>	<b>Rate Site</b>
<b>Customer Support Specialist (24x7 Remote)</b>	<b>70.02</b>	<b>85.89</b>
<b>Customer Support Technician (Local)</b>	<b>52.89</b>	<b>63.47</b>