



SEIBOLD SECURITY
FROM EVERY ANGLE.

37 Richmond Street, Rochester, NY 14607
585-546-4990 / Fax 585-546-5651
Email: info@seiboldsecurity.com
www.seiboldsecurity.com



Schedule 84 GS-07F-5699P

3/17/2010

**General Services Administration
Federal Supply Service
Authorized Federal Supply Schedule Price List (March 1, 2009)**

On-line access to contract ordering information, terms and condition, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!, a menu-driven database system. The Internet address for GSA Advantage! is: www.GSAAdvantage.gov.

Federal Supply Schedule 084 –Total Solutions for Law Enforcement, Security, Facility Management Systems, Fire, Rescue, Special Purpose Clothing, Marine Craft and Emergency/Disaster Response

Group 63 – Alarm and Signal Systems/Facility Management Systems, Professional Security/Facility Management Services, Guard Services

FSC Class: R414
NAICS Code: 561621

Contract Number: GS-07F-5699P

For more information on ordering from Federal Supply Schedules, visit www.gsa.gov.

Contract Period: 4/1/2004 through 3/31/2014

Contractor:

Seibold Security, Inc.
37 Richmond Street
Rochester, NY 14607
Ph: 585-546-4990
Fax: 585-546-5651
Website: www.seiboldsecurity.com

Contract Administration:

Kelly Grimes
37 Richmond Street
Rochester, NY 14607
Ph: 585-546-4990
Fax: 585-546-5651
Email: kgrimes@seiboldsecurity.com

Business Size: Small Business



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Customer Information

1a. Awarded Special Item Number:

246-52 – Professional Security / Facility Management Services

1b. Lowest Priced Item

246-52 – N/A (Services)

1c. See accepted Price List

2. MAXIMUM ORDER GUIDELINE: 246-52 - \$200,000 per SIN/per order

This maximum order is a dollar amount at which it is suggested that the ordering agency request higher discounts from the contractor before issuing the order. The contractor may: 1) Offer a new lower price, 2) Offer the lowest price available under the contract, or 3) Decline the order within five (5) days. In accordance with the Maximum Order provisions contained in the Schedule, a delivery order may be placed against the Schedule contract even though it exceeds the maximum order.

3. MINIMUM ORDER LIMITATION: \$100.00

4. GEOGRAPHIC COVERAGE: Domestic only

5. PRODUCTION POINT: Rochester, NY

6. BASIC DISCOUNT: The awarded price list for the GSA Multiple Award Schedule (Mas) Contract is Seibold Security Project Labor Categories and Rates dated 3/1/2009 with a negotiated basic discount of 0%. For calculation of the GSA Schedule price (price paid by customers order from GSA Schedule), the contractor should deduct the 0% basic discount from the retail price and add the prevailing IFF rate to the negotiated discount price (Net GSA price). Currently the IFF rate is 0.75%.

7. QUANTITY DISCOUNTS: None

8. PROMPT PAYMENT TERMS: 2% 15 Days / Net 30 Days

9. GOVERNMENT PURCHASE CARDS ARE ACCEPTED UP TO THE MICROPURCHASE THRESHOLD

10. FOREIGN ITEMS: None

11a. TIME OF DELIVERY: 30 days ARO

11b. EXPEDITED DELIVERY: Per SOW



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11c. OVERNIGHT DELIVERY: None

11d. URGENT REQUIREMENTS: None

12. FOB POINT: Destination

13a. ORDERING ADDRESS: Seibold Security, 37 Richmond Street, Rochester, NY 14607

13b. ORDERING PROCEDURE: For Supplies and Services, the ordering procedures, information on Blanket Purchase Agreements (BPA's) and a sample BPA can be found at GSA homepage (www.gsa.gov/schedules).

14. PAYMENT ADDRESS: Seibold Security, Inc., 37 Richmond Street, Rochester, NY 14607

15. WARRANTY PROVISIONS: Standard Commercial Warranty

16. EXPORT PACKAGING CHARGES: N/A

17. TERMS AND CONDITIONS OF GOVERNMENT PURCHASE CARD ACCEPTANCE: N/A

18. TERMS AND CONDITIONS OF RENTAL: N/A

19. TERMS AND CONDITIONS OF INSTALLATION: N/A

20. TERMS AND CONDITIONS OF REPAIR PARTS: N/A

20a. TERMS AND CONDITIONS FOR ANY OTHER SERVICES: N/A

21. LIST OF SERVICE AND DISTRIBUTION POINTS: N/A

22. LIST OF PARTICIPATING DEALERS: N/A

23. PREVENTATIVE MAINTENANCE: N/A

24a. SPECIAL ATTRIBUTES: N/A

24b. SECTION 508: N/A

25. DATA UNIVERSAL NUMBER SYSTEM (DUNS) NUMBER: 07-368-7345

26. REGISTRATION IN CENTRAL CONTRACTOR REGISTRATION (CCR) DATABASE:
Registration Valid until 1/27/2011.



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Seibold Security Project Labor Categories and Rates
GSA Schedule 84 Contract GS-07F-5699P

Project Management

Position / Labor Category	Rate Home	Rate Site
Senior Program Manager	189.41	240.29
Projects Administrator	118.63	136.52
Senior Project Manager	94.45	108.81
Project Manager	76.07	92.69
Project Administrative Assistant	50.38	54.41

Technical Design and Execution

Position/Labor Category	Rate Home	Rate Site
Technical Expert – Systems	113.34	125.94
Subject Matter Expert – Systems	107.05	118.63
Senior Systems Engineer	116.37	140.80
Systems Engineer	82.62	103.77
Senior Software Engineer	103.77	116.37
Software Engineer	89.16	103.77
Information Technology (IT) Specialist	78.33	97.48
Senior Programmer/Analyst	89.92	108.05
Programmer/Analyst	64.73	80.60
Senior Software Technician	52.89	64.73



Technical Design and Execution

Position/Labor Category	Rate Home	Rate Site
Electronics Engineer	78.33	97.48
User Documentation Analyst	61.46	74.05
User Training Coordinator	58.18	71.03
Technical Documentation Specialist	52.89	63.47
CAD/Graphics Specialist	52.89	63.47
CAD/Graphics Operator	49.87	61.46
Senior Electronics Technician (< 50 hrs/wk) (> 50 hrs/wk)	68.76 55.16	74.05 61.46
Electronics Technician	52.89	61.46
Electronics Assembler	25.44	30.73

Implementation

Position/Labor Category	Rate Home	Rate Site
Site Installation Manager	77.33	89.92
Senior Installation Technician (< 50 hrs/wk) (> 50 hrs/wk)	68.76 55.16	74.05 61.46
Installation Technician (< 50 hrs/wk) (> 50 hrs/wk)	63.47 52.89	68.76 58.18
Training Specialist	47.60	63.47



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Support

Position/Labor Category	Rate Home	Rate Site
Customer Support Specialist (24x7 Remote)	70.02	85.89
Customer Support Technician (Local)	52.89	63.47